"We educate leaders with holistic characteristics to serve the global community"



#### WHY MICRO-CREDENTIAL

- Tuition Fee (For 1 Module) Only **RM630**
- Experienced lecturers from Universiti Utara Malaysia
- Teaching and learning in the Malay language Weekend classes only
- Course duration is only 1 MONTH
- **HRDF** Claimable under the SBL scheme
- Classes are conducted ONLINE





## **Micro Credential** in Principles of Marketing















## **Course Topic**

- Overview of Marketing
- Marketing environment
- Knowing your customers:
   Consumer and Business
- Segmentation, Targeting and Positioning
- Product and Pricing
- Marketing channel and Promotion
- Marketing in Digital Age

#### **JANGAN TUNGGU LAGI!!**

# SEBARANG PERTANYAAN SILA HUBUNGI:



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### **Micro Credential**



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with holistic
characteristics to serve
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## **Course Synopsis**

This course introduces the basic concepts, terms, and practices of marketing.



This course emphasizes on the core components of marketing principles.



Understanding the marketing environment, types of customers and the various marketing mix elements (product, price, place, promotion) which are used by organizations to satisfy the needs and want of consumers is hence necessary in this context.